



# Local solar panel companies methods

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CNET's top-ranked solar installer is Palmetto Solar. It gained the top spot thanks in part to its reputation for customer service. See how other solar installers ranked.

Finding the right solar installer is both an art and a science.

The solar industry has a crowded playing field right now and winnowing it down can feel daunting. The good news is that finding a solar installer isn't all that different from finding a contractor for another home improvement job. You'll ask your friends, read reviews and talk to a few.

Interested in understanding the impact solar can have on your home? Enter some basic information below, and we'll instantly provide a free estimate of your energy savings.

Here's a step-by-step guide to finding, vetting and signing with the right solar installer for your home.

"Finding an installer to go solar isn't such a different process from other kinds of home improvement projects," said Becca Jones-Albertus, director of the US Department of Energy Solar Energy Technologies Office.

You can start with a simple Google search. That will give you a broad overview of the companies that operate in your area. You'll likely find some national installers, like Sunrun, as well as some smaller outfits specific to your city. "Every area will have different companies that work in that business," Jones-Albertus said.

You can also consult directories that allow you to compare multiple providers (and sometimes even quotes) all at once.

If a local installer approaches you, feel free to consider them, but vet them just the same as you would any other contractor. "There are a lot of good companies in many industries that do proactive customer engagement, and of course there are also scams that come that way as well," Jones-Albertus said.

You'll also want to have a good handle on the potential discounts available in your state, which an installer should help you take advantage of.

For example, the federal government now offers a tax credit worth up to 30% of the total cost of your solar system. On top of that, each state offers its own incentive programs, such as sales tax and property tax exemptions.



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You can learn about the incentives in your state by consulting your local energy utility's website or checking out CNET's state-by-state guides.

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