



# Solar thermal energy port moresby

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Solar Energy Solutions PNG provide the highest quality solar street lighting. The 50 Watt solar...

Our range of solar hot water systems use the Australian-developed glass vacuum tube technology,...

Solar Energy Solutions PNG offers off-grid hybrid power systems complete with MPPT solar charge...

Solar Energy Solutions can provide 12 volt replacement batteries for all of your needs. We stock...

Location Address: Section 470, Lot 31 Waigani Heights, Waigani, NCD, Papua New Guinea

PG, NCD, Port Moresby, 121

Solar Solutions has a head office in Port Moresby and a branch in Lae province. Port Moresby is home to the largest airport in the country and Lae has the largest seaport. Having operations in these 2 large cities enables us to serve customers around the country and gives us access to major commercial clients, national government members, retail distributors, international donor organizations, and local NGOs & CBOs. Further branches are planned based on operation and upcoming project requirements.

The market of current and potential customers for Solar Solutions can be divided into 5 categories:

Our Showroom Customers and those we access via our social media platforms and direct inquiries. These customers are important as they pay our basic costs and allow us to maintain a retail presence.

This is the cornerstone of our business and presents the greatest economic and social impact opportunity, through the provision of sustainable technologies to the many in PNG who currently lack access to electricity. Our commitment to this sector is demonstrated in having a Sustainable Development Team that maintains new and ongoing collaborations with national and international partnerships.

As a Port Moresby-based business, our distributor partners have been a key part of our ability to service customers in other parts of the country. In May 2019 we opened a Distribution Center in Lae, then in August of 2020, we opened an official Lae Branch Showroom, enabling us to grow our distributor base significantly.

These customers are the main focus of our sales team. Our commercial customers are a vital part of our business and present the vast majority of our street light sales. Customers such as PNG Ports, Puma Energy, and BSP have been vital to the success of the business, especially in challenging economic times.

Contact us for free full report



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